## SPORT



KANTAR

"The love of the game is in my heart which spreads to the blood which I bleed" - Unknown

# WHAT IS SPORT?

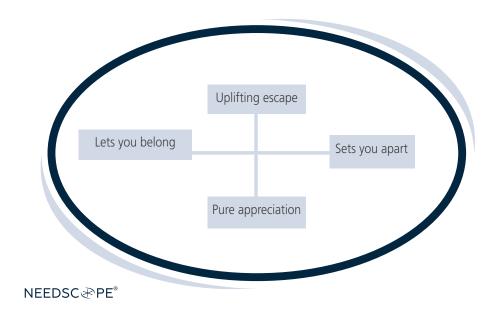
Sport is many things, combat, skill, strategy, excitement, adventure and so much more.

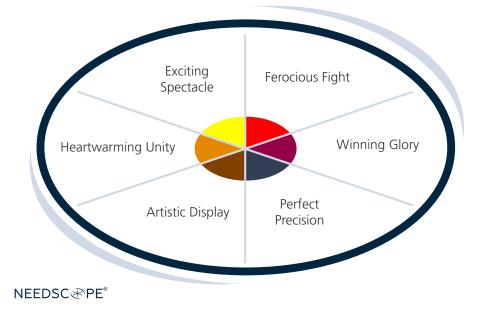
For a player, there is build-up, anticipation and release, all aimed at that one moment of victory or defeat.

As spectators, we are overcome by a roller coaster of emotions as we go on the journey with our heroes.

### NEEDSCOPE HELPS UNDERSTAND SPORT

Every sport can be defined by these underlying dynamics





NeedScope recognises that sport has all the ingredients for great entertainment. Thrill and drama, tears and laughter, surprise and unpredictability.

As spectators we put our hearts and souls into sport as we experience different emotions. Sport can be looked at through the NeedScope lens

# FEROCIOUS FIGHT



INTENSE DETERMINED FORCEFUL AGGRESSIVE





#### CHARGED EXHILARATED RAUCOUS STIMULATED



"Serious sport has nothing to do with fair play. It is bound up with hatred, jealousy, boastfulness, disregard of all rules and sadistic pleasure in witnessing violence. In other words, it is war minus the shooting..." - George Orwell

SPORT

WHAT IS **PURPLE** SPORT?

CONQUEST PRESTIGE ASSERTION POWER

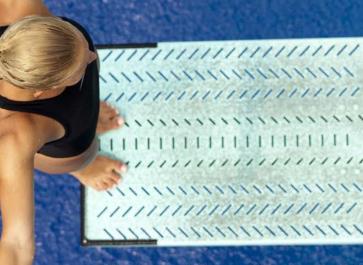


#### SUCCESSFUL AND VICTORIOUS

HOW DOES **PURPLE SPORT** MAKE YOU FEEL?

HONOURED PROUD TRIUMPHANT SUPERIOR PURPLE SPORT "I play to win whether during practice or a real game, and I will not let anything get in the way of me and competitive enthusiasm to win." - Michael Jordan

# PERFECT PRECISION



11/11

11/1/11



STRATEGY CONTROL ACCURACY COMPETENCE HOW DOES BLUE SPORT MAKE YOU FEEL?

#### COMPETENT SHARP RESTRAINED ANALYTICAL



"If you are serious about sports and athletics then you need to begin the discipline of the mind. With the power of the mind, almost anything can be accomplished." – Frederick Lenz



# WHAT IS **BROWN** SPORT?

#### AESTHETIC RITUALISTIC GRACEFUL CLASSIC







HOW DOES BROWN SPORT MAKE YOU FEEL?

MESMERISED ABSORBED CONNECTED CAPTIVATED





 "A trophy carries dust, memories last forever."
– Mary Lou Retton

# WHAT IS ORANGE SPORT?

#### TOGETHERNESS POPULAR COLLECTIVE CAMARADERIE

# HEART-WARMING

## SOCIAL AND UNITED

HOW DOES ORANGE SPORT MAKE YOU FEEL?

COLLABORATIVE POSITIVE ANIMATED CHEERFUL



"Wearing the same uniform doesn't make you a team, coming together is the start, playing together is progress, working together is success, and winning together is the result." - Coach Dwane Casey

ORANGE SPORT

## EXCITING SPECTACLE



SPECTACLE FESTIVE CELEBRATION HYPE HOW DOES

#### EUPHORIC BOISTEROUS ELATED SPONTANEOUS



**YELLOW** Sport

"The moment you stop having fun, that's when everything gets hard. You start getting burnt out, when you're having fun, you're winning regardless if you win or lose. When you're having fun, you're winning." - King Mo

## SPORT



KANTAR